

## BUSINESS MANAGEMENT MAJOR PRE-CLEARANCE CHECKLIST - FALL 2022

Student Name: \_\_\_\_\_

SBU ID#: \_\_\_\_\_

### A. Core Courses

- \_\_\_ ACC 210 Financial Accounting\*
- \_\_\_ BUS 215 Intro. To Business Statistics\*
- \_\_\_ BUS 220 Intro. To Decision Sciences\* (STEM+)
- \_\_\_ BUS 301 Business Communications\*(SPK, WRD)
- \_\_\_ BUS 326 Organizational Behavior\* (DIV)
- \_\_\_ BUS 330 Principles of Finance\*
- \_\_\_ BUS 346 Operations Management\*
- \_\_\_ BUS 348 Principles of Marketing\*
- \_\_\_ BUS 353 Entrepreneurship\* **OR** BUS 383 Social Entrepreneurship **OR** BUS 441 Business Strategy\*
- \_\_\_ BUS 446 Business Ethics through Film\* **OR** BUS 447 Business Ethics\* (CER)
- \_\_\_ ECO 108 Intro. To Economics\* (SBS)
- \_\_\_ MAT 122/123 or higher\* (QPS)

### B. Upper Division Writing Requirement

Satisfied after successfully completing BUS 301. *\*Please note BUS 301 must be completed at Stony Brook University and cannot be transferred in.*

### C. Declare an Area of Specialization

Choose one specialization from the following areas and take the prescribed courses:

#### Accounting:

##### Required:

- \_\_\_ ACC 214 Managerial Cost Analysis and Applications\*
- \_\_\_ ACC 310 Intermediate Accounting I\*
- \_\_\_ ACC 311 Federal Income Taxation I\*

##### Select one from the following:

- \_\_\_ ACC 313 Intermediate Accounting II\*
- \_\_\_ ACC 314 Federal Income Taxation II\*
- \_\_\_ ACC 400 External Auditing\*
- \_\_\_ BUS 488 Business Internship (EXP+)

#### Finance:

##### Select four from the following:

- \_\_\_ BUS 317 Estate & Financial Planning\*
- \_\_\_ BUS 331 International Finance\*
- \_\_\_ BUS 332 Entrepreneurial Finance\*
- \_\_\_ BUS 333 Introduction to the Business of Real Estate
- \_\_\_ BUS 336 Mergers & Acquisitions\*
- \_\_\_ BUS 355 Investment Analysis\*
- \_\_\_ BUS 356 Financial Analysis with Excel\*
- \_\_\_ BUS 365 Financial Management\* (ESI)
- \_\_\_ BUS 366 Money & Financial Institutions\* **OR** ECO 360 Money & Banking\*
- \_\_\_ BUS 376 Risk Management and Insurance\*
- \_\_\_ BUS 377 Risk Management and Insurance II\*
- \_\_\_ ECO 383 Public Finance\*
- \_\_\_ BUS 408 Property & Casualty Insurance\*
- \_\_\_ BUS 488 Business Internship (EXP+)

### Marketing:

##### Required:

- \_\_\_ BUS 358 Marketing Research\* (ESI)
- \_\_\_ BUS 359 Consumer Behavior\*
- \_\_\_ BUS 448 Marketing Strategy

##### Select one from the following:

- \_\_\_ BUS 302 Social Media Marketing Strategy\*
- \_\_\_ BUS 334 Integrated Marketing Communications\*
- \_\_\_ BUS 335 Business Advertising & Promotion\*
- \_\_\_ BUS 357 Principles of Sales\*
- \_\_\_ BUS 360 Business Marketing\*
- \_\_\_ BUS 362 Principles of International Marketing\*
- \_\_\_ BUS 363 Brand Management\*
- \_\_\_ BUS 378 Marketing Ethics, Public Policy and Social Change\*
- \_\_\_ BUS 449 Marketing in Action\*
- \_\_\_ BUS 488 Business Internship (EXP+)

### Operations Management

##### Required:

- \_\_\_ BUS 340 Information Systems in Management\*(TECH)

##### Select three from the following:

- \_\_\_ BUS 370 Lean Practices in Operations\*
- \_\_\_ BUS 371 Supply Chain Management\*
- \_\_\_ BUS 372 Quality Management\*
- \_\_\_ BUS 375 Data Mining\*
- \_\_\_ BUS 393 Principles of Project Management\*
- \_\_\_ BUS 488 Business Internship (EXP+)

### SBU VISITING

(Expected) Visiting Term: \_\_\_\_\_ Fall to \_\_\_\_\_ Spring

**One-Full Academic Year Residency Must be Met.**

### MINIMUM GRADE REQUIREMENT

All students who are admitted into the business major must complete all courses marked with a “\*” **with a grade of C or higher** in order to satisfy the requirements for the business major.

**All courses must be taken for letter grades.**

Please note the **prerequisites** before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

### GRADUATION CLEARANCE

This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you **declared** your major/minor for the **official** list of major/minor requirements. For details, visit <http://sb.cc.stonybrook.edu/bulletin/current/archives.php> This checklist indicates **ONLY** what is required for your major or minor, and does not confirm completion of the University's general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements.

**For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.**