

**BUSINESS MANAGEMENT MAJOR
PRE-CLEARANCE CHECKLIST - FALL 2023**

Student Name: _____

SBU ID#: _____

A. Core Courses

- ___ ACC 210 Financial Accounting*
- ___ ACC 214 Managerial Cost Analysis and Applications*
- ___ BUS 215 Intro. To Business Statistics*
- ___ BUS 220 Intro. To Decision Sciences* (STEM+)
- ___ BUS 301 Business Communications*(SPK, WRTD)
- ___ BUS 326 Organizational Behavior* (DIV)
- ___ BUS 330 Principles of Finance*
- ___ BUS 346 Operations Management*
- ___ BUS 348 Principles of Marketing*
- ___ BUS 353 Entrepreneurship* **OR** BUS 383 Social Entrepreneurship **OR** BUS 441 Business Strategy*
- ___ BUS 446 Business Ethics through Film* **OR** BUS 447 Business Ethics* (CER)
- ___ ECO 108 Intro. To Economics* (SBS)
- ___ MAT 122/123 or higher* (QPS)

B. Upper Division Writing Requirement

Satisfied after successfully completing BUS 301. **Please note BUS 301 must be completed at Stony Brook University and cannot be transferred in.*

C. Declare an Area of Specialization

Choose one specialization from the following areas and take the prescribed courses:

Accounting:

Required:

- ___ ACC 310 Intermediate Accounting I*
 - ___ ACC 311 Federal Income Taxation I*
- Select one from the following:
- ___ ACC 313 Intermediate Accounting II*
 - ___ ACC 314 Federal Income Taxation II*
 - ___ ACC 400 External Auditing*
 - ___ BUS 488 Business Internship (EXP+)

Finance:

Select four from the following:

- ___ BUS 317 Estate & Financial Planning*
- ___ BUS 331 International Finance*
- ___ BUS 332 Entrepreneurial Finance*
- ___ BUS 333 Introduction to the Business of Real Estate
- ___ BUS 336 Mergers & Acquisitions*
- ___ BUS 355 Investment Analysis*
- ___ BUS 356 Financial Analysis with Excel*
- ___ BUS 365 Financial Management* (ESI)
- ___ BUS 366 Money & Financial Institutions* **OR** ECO 360 Money & Banking*
- ___ BUS 376 Risk Management and Insurance*
- ___ BUS 377 Risk Management and Insurance II*
- ___ ECO 383 Public Finance*
- ___ BUS 408 Property & Casualty Insurance*
- ___ BUS 488 Business Internship (EXP+)

Marketing:

Required:

- ___ BUS 358 Marketing Research* (ESI)
- ___ BUS 359 Consumer Behavior*
- ___ BUS 448 Marketing Strategy

Select one from the following:

- ___ BUS 302 Social Media Marketing Strategy*
- ___ BUS 334 Integrated Marketing Communications*
- ___ BUS 335 Business Advertising & Promotion*
- ___ BUS 357 Principles of Sales*
- ___ BUS 360 Business Marketing*
- ___ BUS 362 Principles of International Marketing*
- ___ BUS 363 Brand Management*
- ___ BUS 378 Marketing Ethics, Public Policy and Social Change*
- ___ BUS 449 Marketing in Action*
- ___ BUS 488 Business Internship (EXP+)

Operations Management

Required:

- ___ BUS 340 Information Systems in Management*(TECH)

Select three from the following:

- ___ BUS 370 Lean Practices in Operations*
- ___ BUS 371 Supply Chain Management*
- ___ BUS 372 Quality Management*
- ___ BUS 375 Data Mining*
- ___ BUS 393 Principles of Project Management*
- ___ BUS 488 Business Internship (EXP+)

SBU VISITING

(Expected) Visiting Term: _____ Fall to _____ Spring

One-Full Academic Year Residency Must be Met.

MINIMUM GRADE REQUIREMENT

All students who are admitted into the business major must complete all courses marked with a “*” **with a grade of C or higher** in order to satisfy the requirements for the business major.

All courses must be taken for letter grades.

Please note the **prerequisites** before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

GRADUATION CLEARANCE

This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you **declared** your major/minor for the **official** list of major/minor requirements. For details, visit <http://sb.cc.stonybrook.edu/bulletin/current/archives.php> This checklist indicates **ONLY** what is required for your major or minor, and does not confirm completion of the University’s general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements.

For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.